

# By Selecting Company Expert, You Will be in Good Company

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*"Scott was outstanding to work with. He guided myself and the team throughout the entire process. He was always on point and never rushed things. He provided what I signed up for and then some. He knows his business well and is truly a professional. The experience was more than what I hoped for."*

*"I enjoyed working with Scott, will use him in the future on an as needed basis and would not hesitate to recommend him to others."*

*"Scott and co have a very process-driven approach to getting toward our sales objectives starting with analyzing the big picture goals of the company. The process he walked us through was very well thought out and structured, resulted in many actionable insights, and gave us the reassurance that we were following an approach that was proven and backed by Scott and his team's expertise. Our work concluded with a very clear plan toward improving our business and its sales prospects which we're excited to kick-off. I would highly recommend Scott and Company Expert to any team in need of a comprehensive approach to improving their sales processes."*

*"Scott is extremely knowledgeable, a well of useful information, proactive and gave our sales team amazing action points to improve and sell more and faster. Highly recommend!"*

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*"Scott is FANTASTIC and a true B2B sales guru!! He extensively helped us with our sales playbook and navigated us away from issues we would face in the future and toward a far better approach and frameworks. His depth of experience and knowledge is highly valuable and tactically relevant. Highly recommend working with Scott on all things B2B sales related."*

Since partnering with Company Expert, the client has doubled their annual revenue and gained positive results on their ROI. The team also improved their online presence that gave them the ability to extend their reach. The team's value comes from their flexibility and agility to deliver.

*"We hired Scott to support us in writing a sales playbook for a global manufacturing brand (B2B), coming from a niche industry (4.0) it can be quite challenging. Scott gave us the feeling that he got it under control, he asked all the right questions, aligned together with us with the relevant stakeholders and helped us pitch to the management. We counted on his experience from the very start and he delivered to the very last, patiently and professionally."*

*The end result was fantastic and exceeded our expectations. In a recent survey we held, one of our partners who received a copy wrote: "Your sales playbook was one of the best I've ever seen. Really good job on that! Whoever led that project...give them a raise."*

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*"Company Expert has made a significant contribution to the growth of my firm. Their development and implementation of our marketing and sales strategy is second to none. I would recommend them enthusiastically to anyone."*

*"Company Expert was one of the best consulting firms I have ever worked with. This is telling a lot because over the 20 years of my business I have worked with many. I was really impressed by their sincere desire to give great value and be of true help, even in an area where many consultants came before them. No upsell, no telling me I needed to focus on something bigger. Their sincerity in really wanting our time together to be highly valuable and target at our exact need, at the moment, is not something I am accustomed to with business consultants. They indeed did exactly that. I would say we got 4x5 times the value of what we paid."*

*"Company Expert states that they don't have Lumenex Groups, they have relationships. I can clearly see that now. I'm getting more than just consulting, it's like I have my very own partner, a guide for my long-term goals."*

*"Scott is highly skilled at all levels of professional services. I would highly recommend his firm."*

*Company Expert is amazing! The amount of growth, understanding, and revenue increase they have brought to my firm is amazing. We are so excited to see the future of our company with the continued support and professionalism Company Expert brings to the table. I can't recommend them enough. You will not be disappointed with this company.*